Report Q4 2022

UNAUDITED

At a Glance

Q4 ´22 highlights

- Incoming payments from clients (collections) in Q4 ´22 up approx. 18% y-o-y to EUR 5.1 million. Taking into account also incoming payments of EUR 0.4 million from Fresh Finance portfolios, incoming payments amounted to EUR 5.6 million.
- Cash EBITDA in Q4 ´22 increased approx. 62% y-o-y to EUR 3.8 million.
- Net profit in Q4 ´22 amounted to EUR 0.5 million (Q4 ´21: EUR 0.6 million).
- ERC increased by 14.4% to EUR 210.0 million as of 31 Dec.'22 compared to EUR 183.5 million as of 30 Sep.´22 (31 Dec. ´21: EUR 162.4 million), including EUR 3.9 million from Fresh Finance portfolios, mainly attributable to the operational focus on restructuring unsolved claims in Q4 ´22 as acquisition of new portfolios remained below internal targets given the unavailability of additional financing.
- Restructuring offer to creditors outside Eurobond to convert to Eurobond, or to exit positions at discounted price.

12M ´22 highlights

- Incoming payments from clients (collections) in 12M ´22 up approx. 12% y-o-y to EUR 19.6 million. Taking into account also incoming payments of EUR 1.9 million from Fresh Finance portfolios, incoming payments amounted to EUR 21.5 million.
- Cash EBITDA in 12M ´22 increased approx. 47% y-o-y to EUR 14.9 million.
- Net profit for 12M ´22 amounted to EUR 1.3 million (12M ´21: EUR 5.4 million).
- Senior secured Eurobonds issued in July ´22 offering conversion options to refinance existing bonds and for growth financing.

Recent developments

- The Company has been actively negotiating on the conversion from current debt instruments to the Eurobond with all its investors, has agreed the structure of the transaction, and now looks forward to completing the process in the coming weeks. Management is highly confident that the Eurobond conversion serves the best interests of both the Company and its investors.

Key figures

in EUR million	AC Q4 ´22**	FVTPL Q4 ´21	AC 12M ´22**	FVTPL 12M ´21
Incoming payments from clients (cash collection)***	5.6	4.3	21.5	17.5
Cash EBITDA	3.8	2.3	14.9	10.1
Operating revenue	5.4	5.7	20.3	26.6
Operating expenses (incl. salaries, amortization)	1.9	2.2	7.1	9.7
Net Finance Charges	3.0	11.7	2.7	11.0
Interest coverage ratio (ICR) for the period	1.2	0.9	1.3	0.9
Net profit	0.5	0.6	1.3	5.3
Expected remaining collections (ERC)***	210.0	162.4	210.0	162.4
Total assets	133.7	113.5	133.7	113.5
Total interest-bearing debt (incl. amortized costs)	84.1	71.6	84.1	71.6
Equity ****	43.5	39.9	43.5	39.9
Equity ratio	32.6%	35.2%	32.6%	35.2%
Net debt/Cash EBITDA (Net leverage)	5.6	7.0	5.6	7.0
Net debt/ERC (Net LTV)	39.7%	43.8%	39.7%	43.8%

** preliminary data (unaudited)

*** including portfolios in Fresh Finance since ´22

**** including subordinated convertible loans

***** Change in accounting as of 1 Jan. ´22 from Fair Value Through Profit and Loss (FVTPL) to Amortized Cost (AC) without effect on incoming payments from clients (collections) but on revenue and expenses recognition

Statement of the Management

Dear investors and readers,

In the second half of 2022, the fundraising environment in the high-yield bond segment was challenging for issuers due to geopolitical and macroeconomic turmoil. As a result, PlusPlus was not able to service its obligations according to agreed-upon terms.

To facilitate full repayment of principal and accrued interest, PlusPlus offered investors to exchange their existing notes against Eurobonds issued by PlusPlus Capital's fully owned subsidiary PlusPlus Capital Financial S.à. r.l. in July 2022. Alternatively, investors had the option to exit their positions at a discounted price.

The Company has actively negotiated the exchange with all its investors, agreed structure of the transaction, and is currently looking forward to completing the process in the coming weeks. We are highly confident that conversion into Eurobond serves the interests of both the Company and its investors.

In the meantime, the economic climate has remained turbulent as GDP growth is around zero and inflation is high. Despite the unfavorable environment, PlusPlus continues performing well on the operational level. Payments from clients increased by 18% in Q4 ´22 compared with the same period a year before. Customer behavior metrics like the average size of customer payment as an example have remained strong as well.

Remarkably labor market statistics have remained resilient and allow for maintaining an optimistic view on clients' ability to fulfill their payment obligations.

By end of 2022, PlusPlus completed the development of a new digital client self-service system together with full process automation in Estonia and Finland. The Launch of the system that creates significant cost reduction possibilities is an important addition to Company's IT architecture based on an internal data warehouse.

The portfolio purchasing market has been very attractive since the end of Q3 ´22. Supply has grown and prices have remarkably decreased as compared with the situation at beginning of 2022. Caused by limited to no access to funding, PlusPlus has not been able to fully benefit from favorable market conditions. Having suffered from a lack of deal flow, client management and legal units of PlusPlus focused on restructuring the existing portfolio which allowed the Company to upgrade its view on future cash flows.

In Q1 ´23, the urgent priority of PlusPlus is the completion of the liabilities restructuring process in a satisfactory way for both the Company and its investors. From a strategic point of view, the

Company aims at returning to purchasing portfolios that allow it to capitalize on the excellent market situation by utilizing its capacity, growing market share, and improving efficiency.

Krõõt Kilvet, Chief Executive Officer (CEO)

Management Report

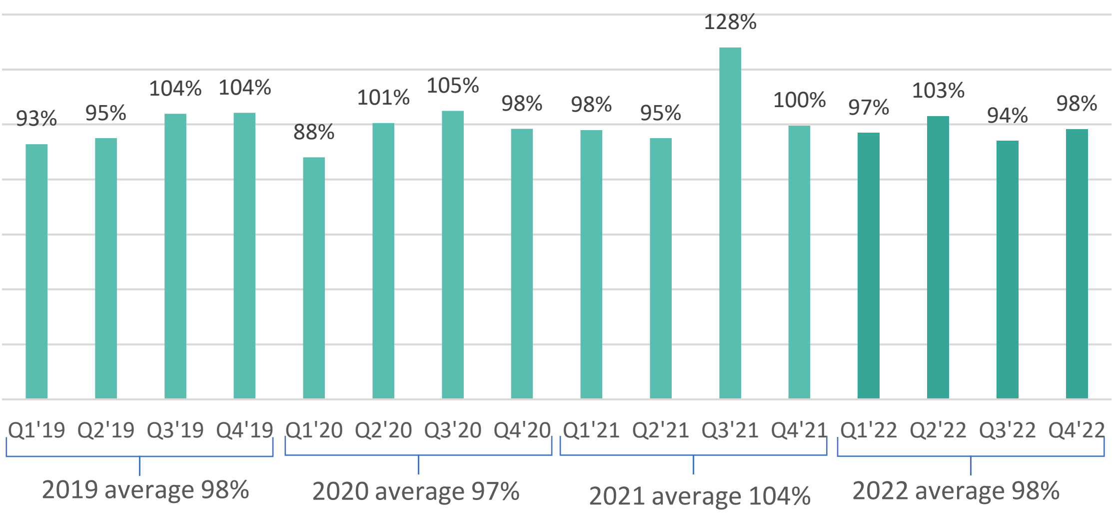
Operations

Incoming payments

In Q4 ´22, PlusPlus Group's incoming payments from portfolio clients (collections) increased by 18% y-o-y to EUR 5.1 million. Including incoming payments from Fresh Finance credit portfolios, incoming payments in Q4 '22 amounted to EUR 5.56 million. For the period from January to December 2022, monthly incoming payments were in the range of EUR 1.4-2.0 million, compared to EUR 1.2-1.5 million in the same period of the previous year (excluding 2021 September where incoming payments amounted to nearly EUR 2.7 million due to Estonian II pillar pension scheme pay-outs).

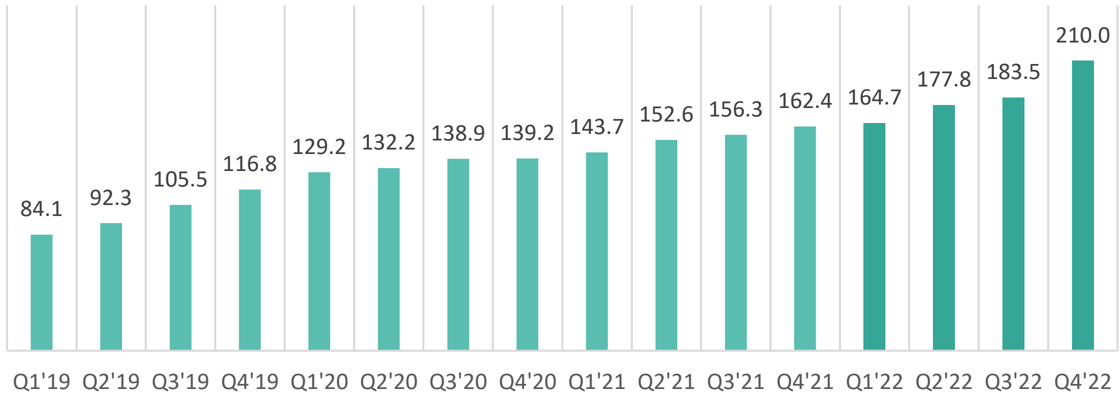
Across different countries, incoming payments from Lithuanian operations increased the most on an annual basis, by 20.6% in Q4 ´22 compared to Q4 ´21. In the same period comparison, incoming payments in Estonia increased by 18.1%, in Latvia by 18.4%, and in Finland by 3.5%. The growth of the incoming payments volume in all three Baltic countries is attributable to restructuring activities related to unsolved claims and from the acquisition of portfolios, while for Finland the rise in incoming payments came mostly from activities related to unsolved claims.

Rolling quarterly ERC forecast vs actual incoming payments from clients(%)



Incoming payments in 12M ´22 were in the expected range with EUR 21.5 million, including EUR 1.8 million from Fresh Finance portfolios. Excluding Fresh Finance portfolios, incoming payments in 12M'22 amounted to EUR 19.6 million, 12.0% higher than in 2021. Q2 ´22 incoming payments slightly exceeded the expectations (103% of ERC) while Q3 was slightly below (94% of ERC), but all in all within the acceptable margin of error.

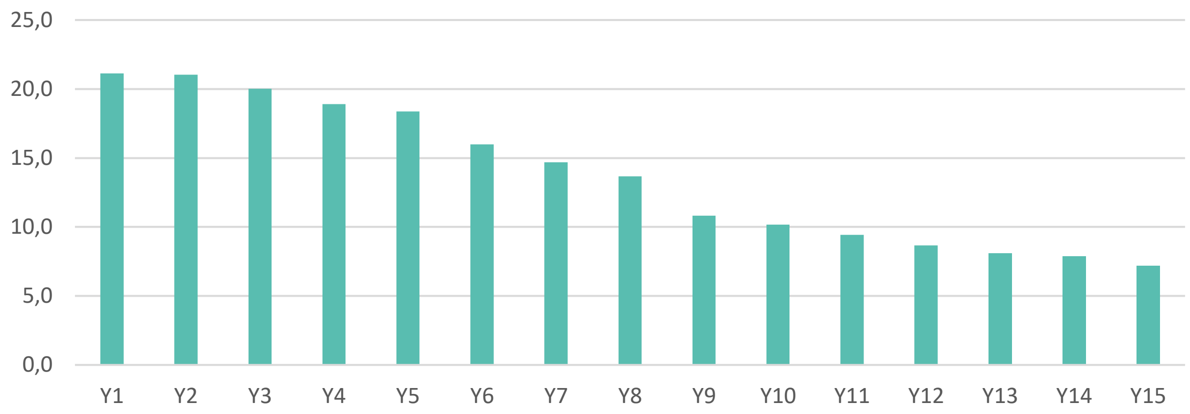
Quarterly ERC development (EURm)



Expected remaining collections (ERC) at the end of Dec. ´22 amounted to EUR 210.0 million, of which EUR 9.9 million (4.7% in total) in Finland, EUR 71.2 million (33.9% in total) in Estonia, EUR 59.4 million (28.3% of total) in Latvia, and EUR 65.6 (31.2% in total) million in Lithuania. Expected remaining collections from Fresh Finance portfolios amount to EUR 3.9 million (1.9% in total).

The expected annual incoming payments of EUR 210.0 million are expected to be received over the next 180 months. Within the next 8 years, the Company anticipates receiving 70% of this which is approx. EUR 143.8 million. By comparison, the total active claim balance as of 31 Dec. ´22 was around EUR 250.0 million (including principal, interest, penalties, and service fee claims) while the purchased nominal (only principal claim) amounted to EUR 260.0 million.

Expected annual incoming payments according to ERC (in EURm)

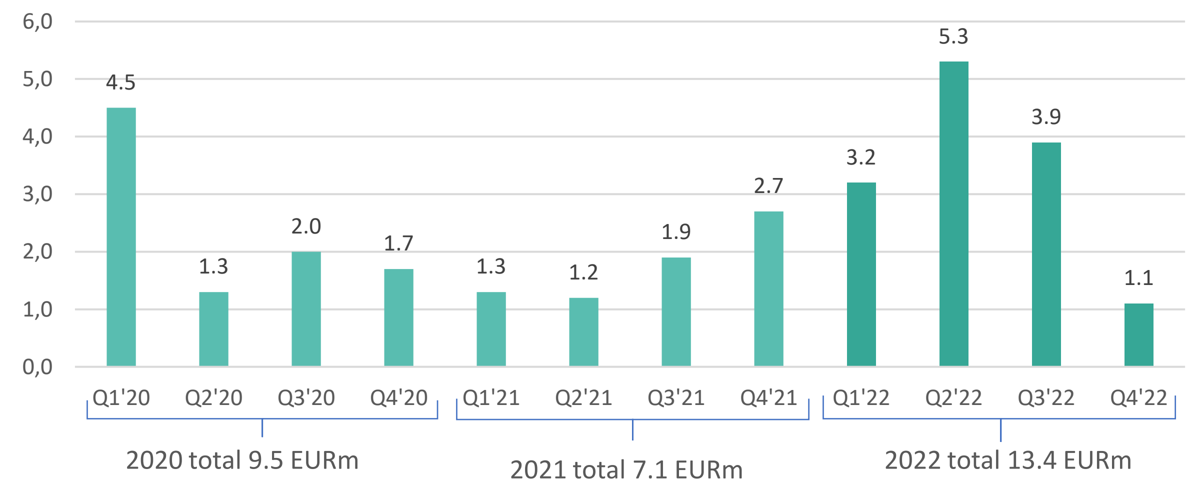


Asset allocation is in line with the strategic target to hold comparable exposures in Estonia, Latvia, and Lithuania while gradually strengthening positions in Finland. PlusPlus also looks forward to increasing its exposure in Finland in wake of good results demonstrated during the start-up period since autumn 2019.

Portfolio investments

The NPL market in the operating countries remains active. As a result, the portfolio volume acquired by PlusPlus in 12M ´22 almost doubled y-o-y to EUR 13.4 million while Q4 purchases were at a multi-year low due to limited access to new financing while restructuring the Group's debt instruments. In Q4 ´22, in total 25 new portfolios were acquired as part of forward-flow contracts signed before Q4 '22. In 12M ´22, the Company purchased in total 152 portfolios.

Quarterly portfolio acquisitions (in EURm)



Earnings, financial and asset position

Operating revenues

In Q4 ´22, operating revenues amounted to EUR 5.4 million (Q4 ´21: EUR 5.7 million), in 12M ´22 to EUR 20.3 million (12M ´21: EUR 26.5 million). The decrease in revenues is attributable to a change in accounting principles as of 1 Jan. ´22 from Fair Value Through Profit and Loss (FVTPL) to Amortized Cost (AC) as the incoming payments from clients, or cash collections, as common in the industry, provide a better understanding of the operational performance.

Operating expenses

Operating and administrative expenses, including salaries, in Q4 ´22, amounted to EUR 1.8 million (Q4 ´21: EUR 2.0 million). In Q4 ’22, the reorganization of internal operations resulted in one-off costs of approx. EUR 0.2 million which are expected to lead to a lower cost base in future periods.

Operating expenses essentially comprise restructuring expenses and general operating expenses. Restructuring expenses are recognized as operating expenses as adding value is generated through restructuring claims.

General administrative expenses break down into legal and consulting expenses, personnel expenses, and administrative expenses.

The operational expense ratio compared to revenues amounted to 33.5% in Q4´22 (Q4 ´21: 35.5%). The difference is partly attributable to a change in accounting principles as of 1 Jan. ´22 from Fair Value Through Profit and Loss (FVTPL) to Amortized Cost (AC).

Depreciation and amortization costs were roughly at the previous year’s level of EUR 0.1 million. Depreciation and amortization costs are mostly related to IT developments and office equipment.

Operating Result

Adjusted EBITDA amounted to EUR 3.6 million in Q4 ´22 (Q4 ´21: EUR 3.7 million). The adjusted EBITDA margin in Q4 ´22 stood at 66.5% (Q4 ´21: 64.5%), for the 12M ‘22 period the EBITDA margin was 32.2% (12M ‘21: 34.4%).

Cash EBITDA amounted to EUR 3.7 million in Q4 ´22 (Q4 ´21: EUR 2.3 million). The cash EBITDA margin stood at 56.6% (Q4 ´21: 62.7%). The decrease is attributable to reorganizing operational activities which resulted in one-off costs in Q4 ’22. These changes are expected to result in a lower cost base in future periods. Also, the Group carried out different IT developments in 12M ´22 which are expected to improve operating margins in the future.

Net financial items

Financial expenses increased by 10.5% y-o-y in Q4 ´22 to EUR 3.0 million attributable mainly to the senior secured bonds issued in July ´22. The amount of interest-bearing debt as of 31 Dec. ‘22 was at EUR 84.1 million compared to EUR 71.6 million as of 31 Dec. ’21, also contributing to higher financial expenses.

Net profit

Net profit amounted to EUR 0.5 million in Q4 ´22 (Q4 ´21: EUR 0.6 million). The lower net profit is attributable mainly to the higher interest expenses as operating profit figures were quite similar.

Cash flow and financing

Cash flow from operating activities in Q4 ´22 amounted to EUR -0.4 million (Q4 ´21: EUR -1.3 million) as a result of portfolio acquisitions. Portfolio investments in Q4´22 stood at EUR 1.1 million (Q4 ´21: EUR 2.7 million). Total net cash outflow in Q4 ´22 amounted to EUR -0.7 million (Q4 ´21: EUR -1.2 million). Accordingly, cash and cash equivalents as of 30 Dec. ´22 amounted to EUR 0.8 million (31 Dec. ´21: EUR 0.6 million).

Assets

As of 31 Dec. ´22, total assets y-o-y increased by 17.8% to EUR 133.7 million (31 Dec. ´21: EUR 113.5 million), mainly attributable to acquired portfolios, additional funding received both through equity and interest-bearings loans and borrowings. Thereof, 93.4% or EUR 124.8 million were attributable to portfolios of receivables and cash compared to total assets of EUR 133.7 million (31 Dec. ´21: 94.1% or EUR 106.9 million compared to total assets of EUR 113.5 million).

Equity

As of 31 Dec. ´22, equity increased by 9.0% to EUR 43.5 million (31 Dec. ´21: EUR 39.9 million), mainly attributable to additional funding of EUR 3.6 million received from local equity investors in February 2022 and also retained earnings from the ongoing financial year in the amount of EUR 1.3 million. The corresponding equity ratio of 32.6% (31 Dec. ´21: 35.2%) reflects the Group’s strong capitalization, and exceeds PlusPlus Capital’s Eurobond covenants of at least 20% significantly.

Liabilities

As of 31 Dec. ´22, total interest-bearing liabilities increased by 20.5% to EUR 88.8 million (31 Dec. ´21: EUR 73.7 million), including capitalized financing costs of EUR 4.7 million (EUR 2.1 million as of 31 Dec 2021). Net debt/ERC (Net LTV) improvement is attributable to the rise in ERC through portfolio acquisitions and successful restructuring activities carried out by the main operations teams. Net debt/ERC (Net LTV) is significantly below PlusPlus Capital's Eurobond covenants of not more than 65%. The same applies to the net debt/ cash EBITDA (Net Leverage) of 5.59, which is below the covenant of a ratio of 6.

Eurobond covenant ratios

As of	31 Dec. ´22	31 Dec. ´21	Δ
Capitalization			
Equity ratio (Equity/total assets less cash)	32.6%	35.2%	-2.6ppt
Financial covenant at least	20.0%		
Net loan to value (LTV) (Net debt/expected remaining collections (ERC)	39.74%	43.75%	+4.01ppt
Financial covenant not exceeding	65.0%		
Trailing 12-month period ending on	31 Dec. '22	31 Dec. '21	Δ
Net leverage ratio, times (Net debt to cash EBITDA)	5.59	7.00	-20.1%
Financial covenant not exceeding	6.0		
Profitability			
Interest coverage ratio (ICR), times (Cash EBITDA/interest expenses)	1.28	0.92	+39.1%
Financial covenant at least	1.50		

Eurobond Overcollateralization Test

According to the terms and conditions of the Eurobond (ISIN XS2502401552), the overcollateralization test is met as long as the aggregate ERC (Estimated Remaining Collections) of the pledged receivables portfolios is at least 1.5 times the aggregate nominal value of the outstanding bonds. Hereby, the calculations are provided as of 31 Dec. ’22:

In EUR thousand	As of 31 Dec. ´22
Overcollateralization Test	
Outstanding nominal value of XS2502401552	22 546
Expected remaining collection of the pledged receivable portfolios	41 996
Overcollateralization as of 31 Dec. 22	1.86x
Overcollateralization requirement	At least 1.50x

Subsequent events

The total volume of the EUR 15 million Estonian notes (ISIN EE3300001726) originally outstanding for repayment could only be partially transferred to the EUR 2026 bond (ISIN XS2502401552) before the instrument’s maturity in October 2022. Subsequent to asking holders of the aforementioned 2022 notes to vote on a redemption waiver by 18 November 2022, the Company suspended payments on our Baltic bonds. As the total amount of the outstanding payments on the 2022 Estonian notes, including the redemption of the notes and interest payments, exceeds the amount of EUR 10 million according to terms and conditions of the 2026 Eurobond, PlusPlus Capital Financial S.à r.l. declared a cross-default on the 2026 EUR bond and has informed the bondholder agent without delay on 7 November 2022.

The Company is in discussions with all holders of Estonian notes and holders of other loan instruments on a rollover to the 2026 Eurobond. The Company has agreed upon certain changes to the terms and conditions of the Eurobond as a precondition to finalize the rollover to the 2026 Eurobond, e.g., the addition of Supervisory Board members from the Eurobond bondholders, and also additional undertakings related to the disclosure of information through interim reports and monthly updates.

Outlook

Activity in the NPL acquisition market remains high. Given the restructuring efforts of the interest-bearing borrowings, portfolio acquisition opportunities remain constrained until a permanent solution for the restructuring has been found.

Rising interest rates will have an impact on PlusPlus Capital's financing costs. Although all PlusPlus Capital's borrowings are with fixed interest rates, the overall increase in the market either has put the investors on the sidelines or increased the interest rates significantly.

PlusPlus Capital's main operations have so far seen increasing incoming payments on a quarterly basis, thus so far, the impact on collection from the high inflation and increasing interest rates observed over the past months have been limited. A supporting factor to the main operations of the Group has been low unemployment in Estonia, Latvia, and Lithuania. Should unemployment numbers rise, we could see a change in the trend witnessed until now in incoming payments from clients. A related possible further decline in debtors' real disposable income could have a negative impact on their ability to repay their debts. At the same time, higher default rates among credit providers could result in more non-performing loans being available for purchase and better purchasing conditions, making a focus on purchasing activities a strategic priority for the Company in 2023.

Financial Statements

Balance sheet

in EUR thousand	31 Dec. ´22	31 Dec. ´21
Assets		
Non-current assets		
Property, plant and equipment	1 424	1 707
Intangible assets	2 964	2 133
Acquired debt receivable portfolios	101 048	87 933
Trade and other receivables	3 332	1 480
Total non-current assets	108 767	93 253
Current assets		
Acquired debt receivable portfolios	23 015	18 350
Trade and other receivables	1 112	1 339
Cash and cash equivalents	779	566
Total non-current assets	24 905	20 256
Total assets	133 673	113 509
Equity and liabilities		
Equity		
Share capital	17 109	15 666
Share premium	8 409	6 216
Legal reserve	1 100	500
Subordinated convertible loans	0	0
Retained earnings	16 192	17 545
Total equity	43 530	39 928
Non-current liabilities		
Subordinated convertible loans	0	1 486
Interest-bearing loans and liabilities	20 290	42 582
Total non-current liabilities	57 521	44 068
Current liabilities		
Trade and other receivables	5 972	1 969
Subordinated convertible loans	2 151	2 000
Interest-bearing liabilities	61 730	25 543
Total current liabilities	69 853	29 513
Total equity and liabilities	133 673	113 509

Financial Statements

Income statement

	AC	FVTPL	AC	FVTPL
in EUR thousand	4Q ´22	4Q ´21	12M ´22	12M ´21
Operating revenue	5 402	5 700	20 336	26 542
Interest income				
Net fee and commission income				
Other income			10	6
Net charge for expected credit loss				
Total operating revenue	**5 402**	**5 700**	**20 345**	**26 548**
Operating expenses	833	790	3 014	4 260
Personnel expenses	978	1 232	3 533	4 860
Depreciation and amortization	118	144	549	573
Other expenses	1	3	14	7
Total operating expense	**1 929**	**2 168**	**7 111**	**9 700**
Operating profit	**3 473**	**3 532**	**13 235**	**16 848**
Financial income	0	0	0	3
Financial expenses	3 009	2 722	11 658	10 990
Profit before tax	**463**	**810**	**1 577**	**5 860**
Income tax	0	250	262	483
Net profit for the period	**463**	**560**	**1 315**	**5 378**

Financial Statements

Cash flow statement

in EUR thousand	Q4 ´22	Q4´21	12M ´22	12M ´21
Cash flow from operating activities				
Profit before income tax	463	810	1 577	5 860
Adjustments for non-cash items:				
Depreciation and amortization	118	144	549	573
Other adjustments		642		
Changes in working capital:				
Change in trade and other receivables	-5	33	18	91
Change in trade and other payables	-1 258	-2070	-6 426	-3 355
Change in acquired debt receivable portfolios	-2 753	-3 832	-15 189	-15 518
Change in loans and advances to customers	-30	258	-276	339
Other adjustments:				
Interest expenses	3 009	2 722	11 658	10 990
Other financial income and expenses	0	0	0	-3
Net cash flow from operating activities	**-455**	**-1 293**	**-8 089**	**-1022**
Cash flow from investing activities				
Acquisition of tangible and intangible assets	-262	-124	-1145	-880
Business loans issued	-	-	-	-
Repayments received for business loans issued	-	-	-	1
Interests received	-	1	-	65
Net cash flow from investing activities	**-262**	**-123**	**-1 145**	**-815**
Cash flow from financing activities				
Loans received and bonds issued	0	5 479	23 195	22 961
Repayments of loans and bonds issued	0	-1 567	-9 420	-10 334
Repayments of financial lease liabilities	-5	-9	-35	-42
Proceeds from subordinated loans	-	-	-	-
Paid-in equity contribution	-	-	3 635	-
Paid dividend	0	-1 000	-1 350	-2 000
Income tax paid	0	-250	-262	-483
Interests paid on loans and borrowings	-1	-2 472	-6 315	-8 439
Interest paid on financial lease liabilities	-	-	-	-
Other financing activities	-	-	-	-
Net cash flow from financing activities	**-6**	**181**	**9 448**	**1 663**
Cash and cash equivalent at beginning of period	1 501	1 801	566	740
Change in cash and cash equivalents	-722	-1 235	214	-174
Cash and cash equivalent at end of period	779	566	779	566

Financial Statements

Statement of changes in equity

in EUR thousand	Share capital	Share premium	Legal reserve	Subor-dinated convertible loan	Retained earnigs	Total
As of 1 Jan. ´21	5 000	0	500	436	18 617	24 553
Subordinated convertible loans	0	0	0	-436	2	-435
Dividend	0	0	0	0	-2 000	-2 000
Non-monetary contribution	6 216	6 216	0	0	0	12 433
Bonus issue	4 450	0	0	0	-4 450	0
Total transactions with owners	10 666	6 216	0	-436	-6 450	9 997
Net profit for the period	0	0	0	0	5 378	5 378
Total comprehensive income	0	0	0	0	5 378	5 378
As of 31 Dec. ´21	15 666	6 216	500	0	17 545	39 928
As of 1 Jan. ´22	15	6 216	500	0	17 545	39 928
Paid-in equity contribution	1 442	2 193	0	0	0	3 635
Dividend	0	0	0	0	-1 350	-1 350
Increase of legal reserve	0	0	600	0	-600	0
Total transactions with owners	1 442	2 193	600	0	-1 950	2 285
Net profit for the period	0	0	0	0	1 315	1 315
Total comprehensive income	0	0	0	0	1 315	1 315
As of 31 Dec. ´22	17 109	8 409	1 100	0	16 910	43 530

Declaration of the Management Board

The financial and other additional information published in the Interim Report of PlusPlus Capital group for Q4 2022 is true and complete. The consolidated main financial statements give a true and fair view of the actual financial position, results of operations and cash flows of the group.

PlusPlus Capital group has prepared its annual accounts since financial year 2017 in accordance with the International Financial Reporting Standards as adopted by the EU (IFRS EU). The consolidated annual accounts of PlusPlus Capital group for 2021 based on the IFRS EU were audited by 12 April 2022 and are published at our homepage.

The consolidated financial statements accompanying the report for the period from October to December 2022 (and other additional information) are not audited as at interim reporting date. The financial information in Interim Report is prepared based on the International Financial Reporting Standards as adopted by the EU (IFRS EU).

Kaarel Raik

Aktsiaselts PlusPlus Capital, Member of the Management Board Tallinn, 15 February 2023

Glossary

Amortized cost
Accounting methodology, where financial assets are recognized at their acquisition cost adjusted by discounts or premiums minus their principal repayments

Cash EBITDA
Cash and cash equivalents generated within the relevant period minus the consolidated operating expenses for the Group

Claim
Legal right to receive payments from debtor based on agreed-upon contractual relationship

CRM
Client relationship system

EBITDA
Operating profit plus depreciation and amortization, non-recurring costs and exceptional items, and portfolio fair value adjustments (where applicable)

ERC
Estimated remaining collections

ESG
Environmental, Social and Governance framework

Forward-flow (portfolio)
Commitment for periodical acquisition of receivables portfolios with pre-agreed specific terms

GMM
Gross money multiple, which is calculated as total collections divided by purchase price of a portfolio (see also MOIC)

IFRS
International financial reporting standards

Invested Capital
Purchase cost of an acquired debt portfolio

IRR
Internal rate of return

ISCR
Interest service coverage ratio, which is the ratio of Cash EBITDA to net finance charges

MOIC
Multiple of invested capital, which is calculated as gross return divided by investment (see also GMM)

Net debt
Interest-bearing debts less cash

LTV
Loan to value, calculated as outstanding loan balance divided by value of relevant assets

NPL
Non-performing loans

One-off (portfolio)
Single commitment for acquisition of a debt receivable portfolio

OPEX
Operating expenses (direct, administrative and payroll expense)

Portfolio
A set of claims acquired in one transaction

Replacement cost
Investment amount needed to maintain ERC at the level of the beginning of the period

Self-service
Receivables management IT solution, where clients can manage their relations with the Company

Special (portfolio)
A one-off commitment for acquisition of a receivable portfolio originating from irregular circumstances

Standard (portfolio)
Forward-flow and regular one-off portfolios

Tender
Sales process of portfolios, usually arranged as an auction

About PlusPlus Captal

PlusPlus is a pan-Baltic and Finnish technology-driven receivables management company with offices in Tallinn, Riga, Vilnius, and Helsinki. The Company acquires overdue loans and other non-performing exposures from financial institutions and non-financial sector merchants. With its core competence in handling claims against private individuals, PlusPlus prefers diversified portfolios balanced by geography, portfolio type, and other metrics.

Since its inception in 2010, PlusPlus has bought over 117 thousand claims with nominal value of approximately EUR 289 million as of 31 December 2022. The Company offers its clients affordable recovery solutions and aims to avoid litigious scenarios. In doing so, PlusPlus pursues win-win solutions that allow sellers to focus on their core business, provide affordable solutions for borrowers, and ensure adequate returns for investors.

PlusPlus is a transparent and socially responsible company set to assist people in resolving problems connected with their insufficient solvency. The ambition of PlusPlus is to increase its market share and further strengthen its position as a leading player in its regional market.

pluspluscapital.eu

Disclaimer

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This announcement does not constitute an offer of securities for sale in the United States. The bonds have not been and will not be registered under the Securities Act or under the applicable securities laws of any state of the United States and may not be offered or sold, directly or indirectly, within the United States or to, or for the account or benefit of, U.S. persons except pursuant to an applicable exemption from, or in a transaction not subject to, the registration requirements of the Securities Act.

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